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# *Fab Labs: A Blueprint for Decentral Production?*

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## 3D Printing Technology Landscape for Metal Production in Digital Manufacturing Workshops

Simon Merkt

9. September 2013

# Agenda

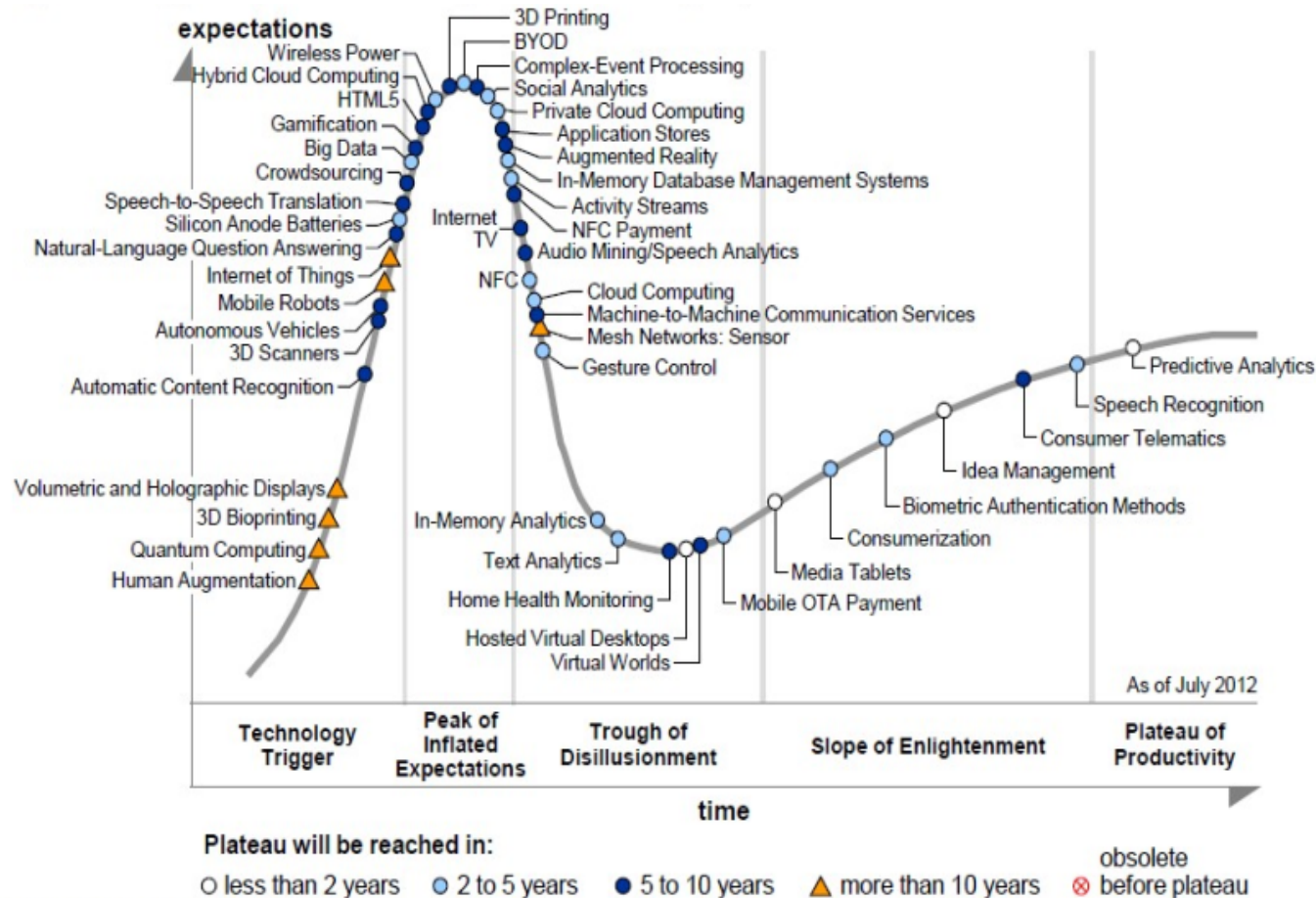
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**1 Motivation and state-of-art**

**2 Technology landscape**

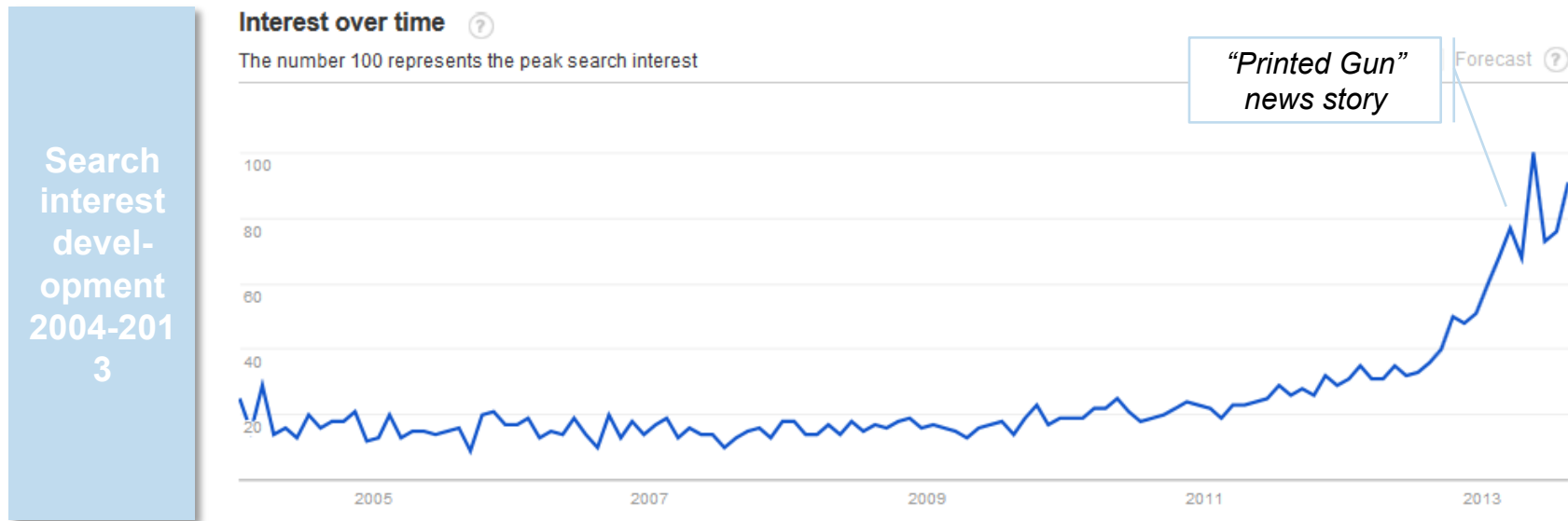
**3 Summary and conclusion**

# Yes, 3D printing currently being hyped...



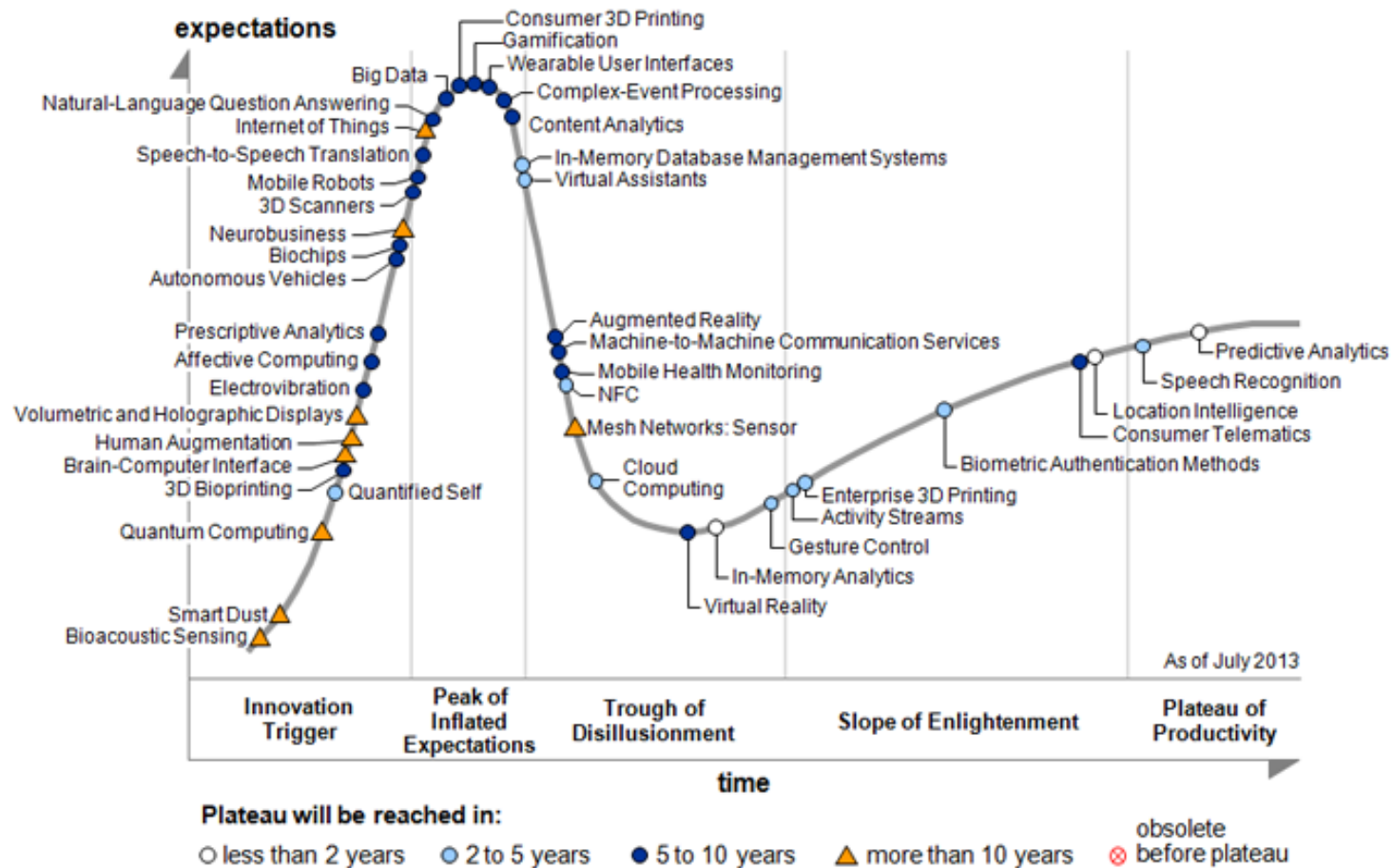
Source: Gartner (2012), <http://www.gartner.com/newsroom/id/2124315>

# ... as search volumes indicate, too



Source: Google Trends Peak Search Interest for “3D print”

# ... with “enlightenment” being reached for industrial applications



Source: Gartner (2013), <http://www.gartner.com/newsroom/id/2575515>

# Emerging business opportunities for consumer & industrial applications with market size of 10.8 billion USD by 2021

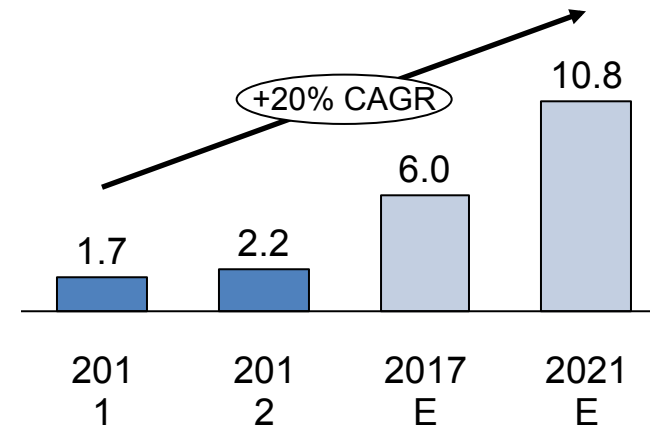
## Consumer applications

- 3D printing services
  - 3D model repository (e.g., Thingiverse, Shapeways)
  - 3D printing capacities (e.g., Sculpteo, Trinckle, Panashape)
- 3D printer for home use
  - E.g., Makerbot (just recently acquired by Stratasys for 400M USD, a ~30x sales multiple), Cubify
- 3D printed, customized products
  - E.g., Twikit (Medals, Trophies), 3DMe (figurines)

## Industrial applications

- Professional 3D printing services
  - Rapid prototyping
  - Rapid manufacturing
  - Rapid tooling
- 3D printer for professional manufacturing use
  - E.g., EOS, Stratasys, ExOne

**Market development (billion USD)  
for 3D printing devices, products and services**



Source: Wohlers (2013), Stratasys (2013): <http://investors.stratasys.com/releasedetail.cfm?ReleaseID=772534>

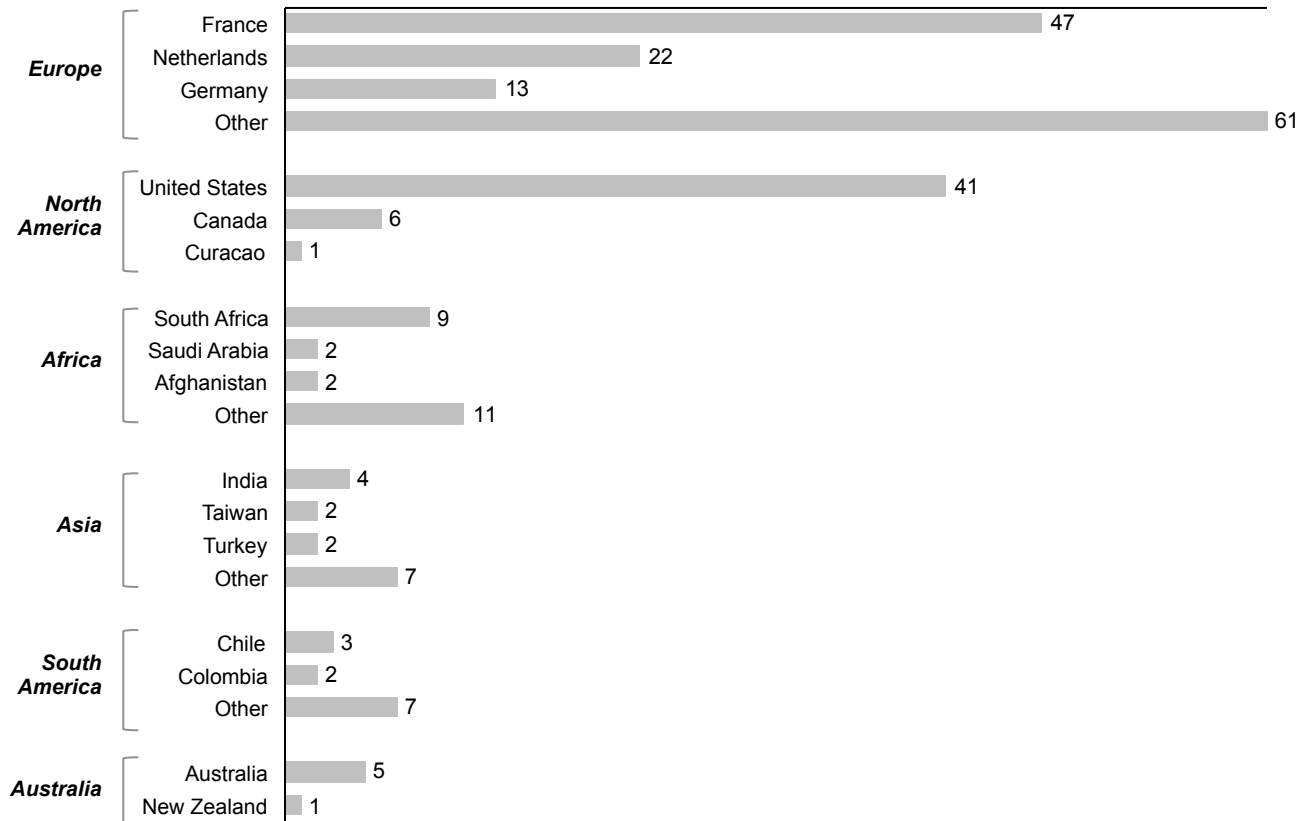
# A new industrial revolution?



The Economist, April 2012

# Fab Labs: globally distributed but (yet?) concentrated in Europe & North America, many offer 3D printing

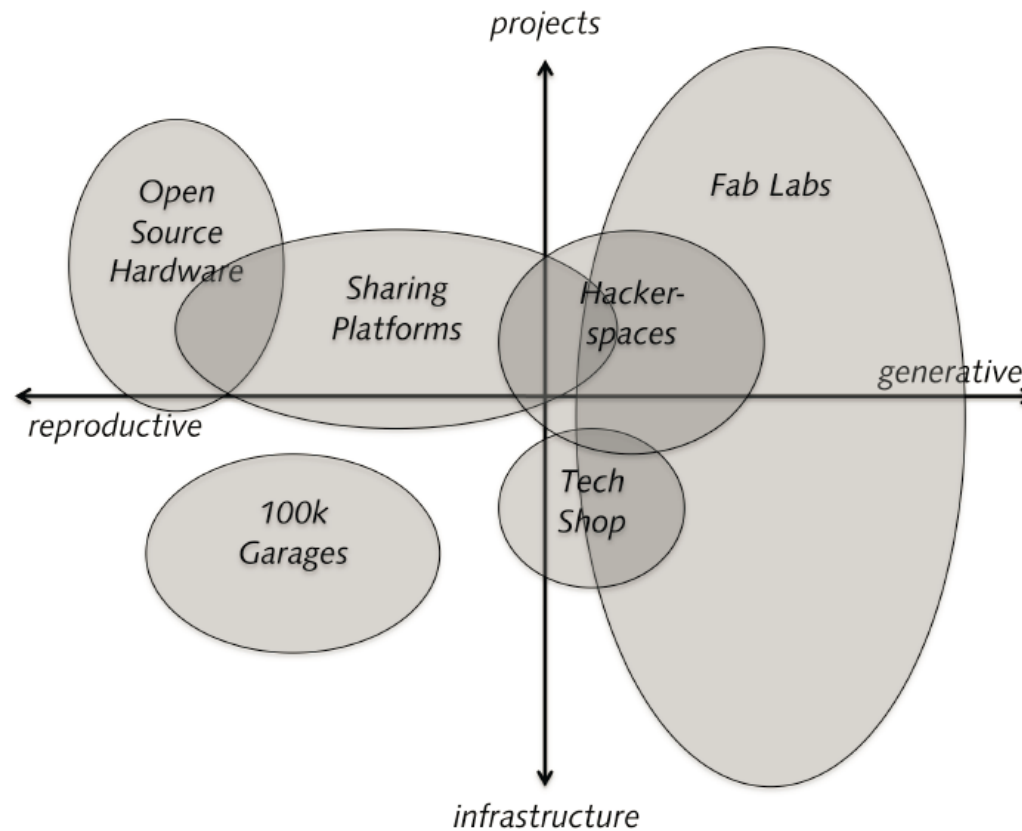
Number of Fab Labs as of August 2013



Source: FabWiki (2013)

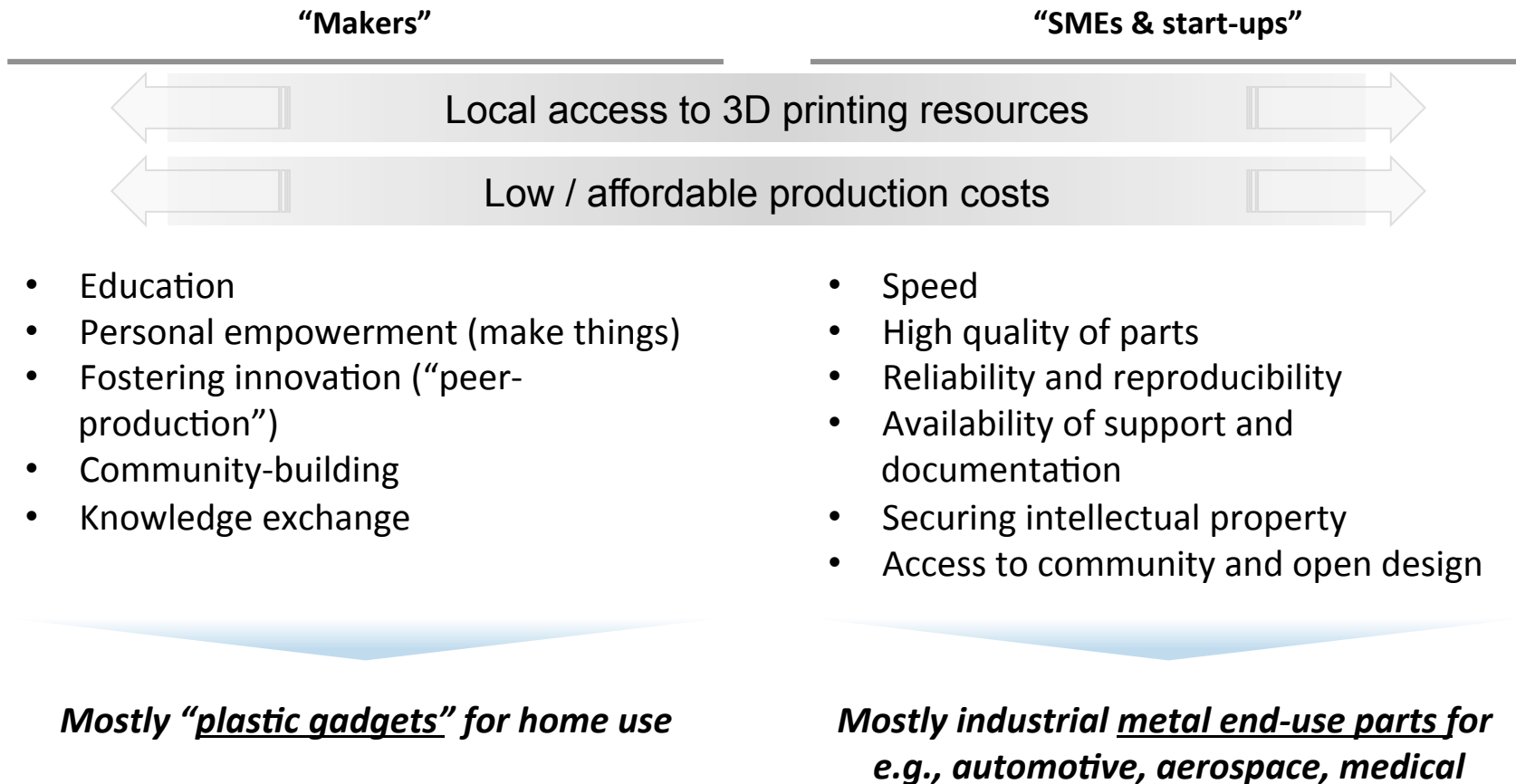


# The “fabbing world” is more than Fab Labs



Source: Troxler (2010)

# What professional users (SMEs, start-ups) expect from digital mfg. workshops partly differs from requirements of “makers”



# Digital manufacturing workshops that commercially offer 3D printing solutions emerge, too



## **“The UPS Store Makes 3D Printing Accessible to Start-Ups and Small Business Owners**

*San Diego, July 31, 2013*

*The UPS Store® today announced it is the first nationwide retailer to test 3D printing services in-store. Select UPS Store locations will be offering the services to start-ups, small businesses and retail customers, beginning in the San Diego area with locations in additional cities across the United States in the near future. [...]”*

Source:

<https://www.theupsstore.com/about/media-room/Pages/3D-printing-accessible.aspx>



## **“How TechShop is changing the way hardware companies are born**

By Signe Brewster Aug. 6, 2013 - 5:30 AM PDT

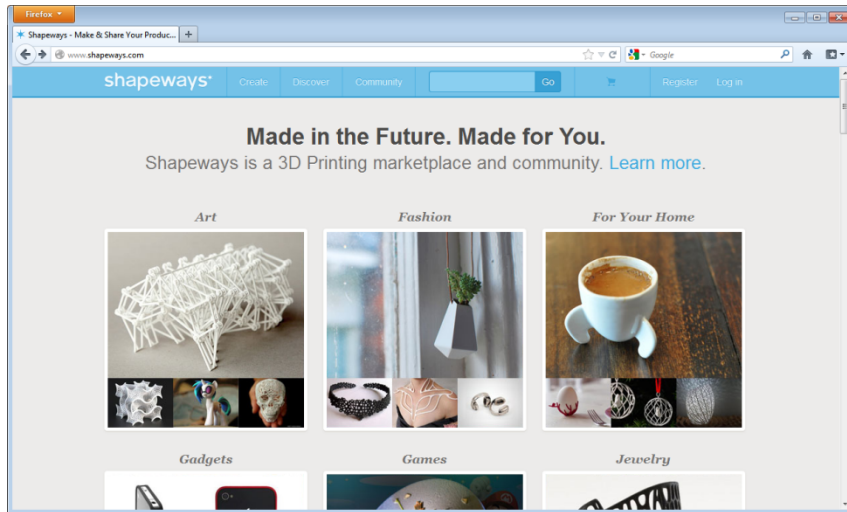
*TechShop members get access to \$1 million of equipment for \$125 a month. Since the first location opened in 2006, they’ve built some amazing things. tweet this*

*Walk around TechShop’s San Francisco location and you feel the hum. There’s \$1 million worth of equipment creating a physical hum, but also the murmuring hum of dozens of people working on making their small business a reality. [...]”*

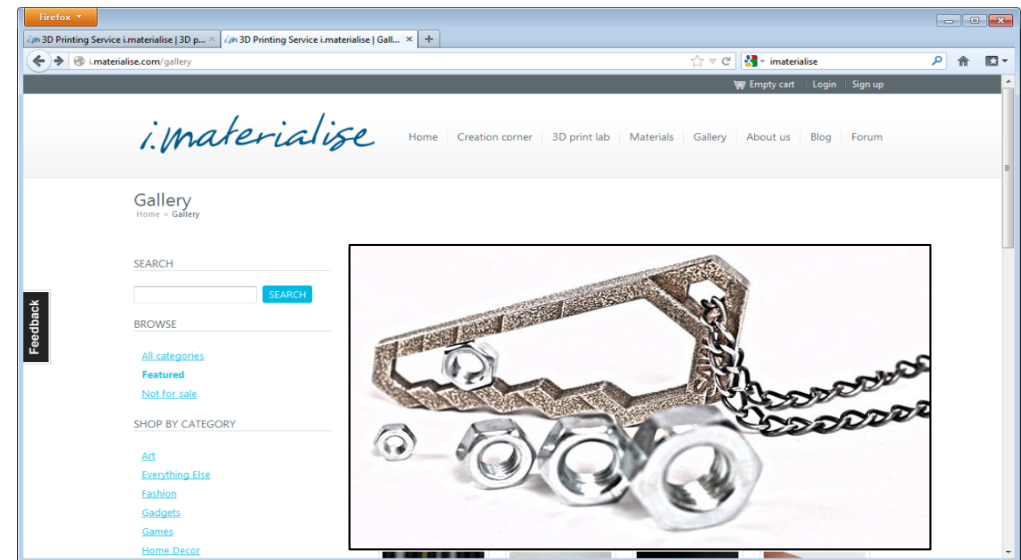
Source:

<http://gigaom.com/2013/08/06/how-techshop-is-changing-the-way-hardware-companies-are-born/>

# Limited diffusion of AM for metallic parts in digital mfg. Workshops / Fab Labs...



Source: Shapeways

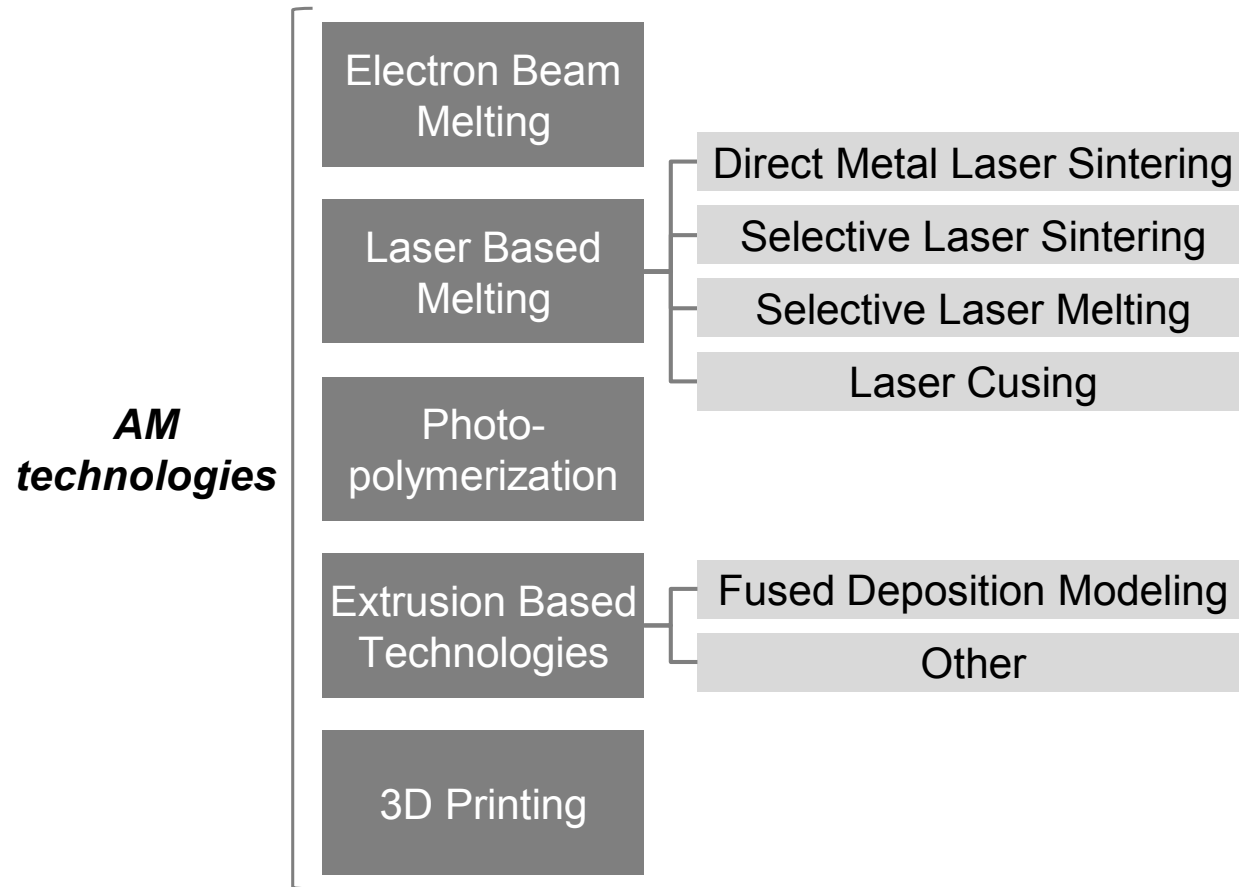


Source: Materialise, Tinkercad

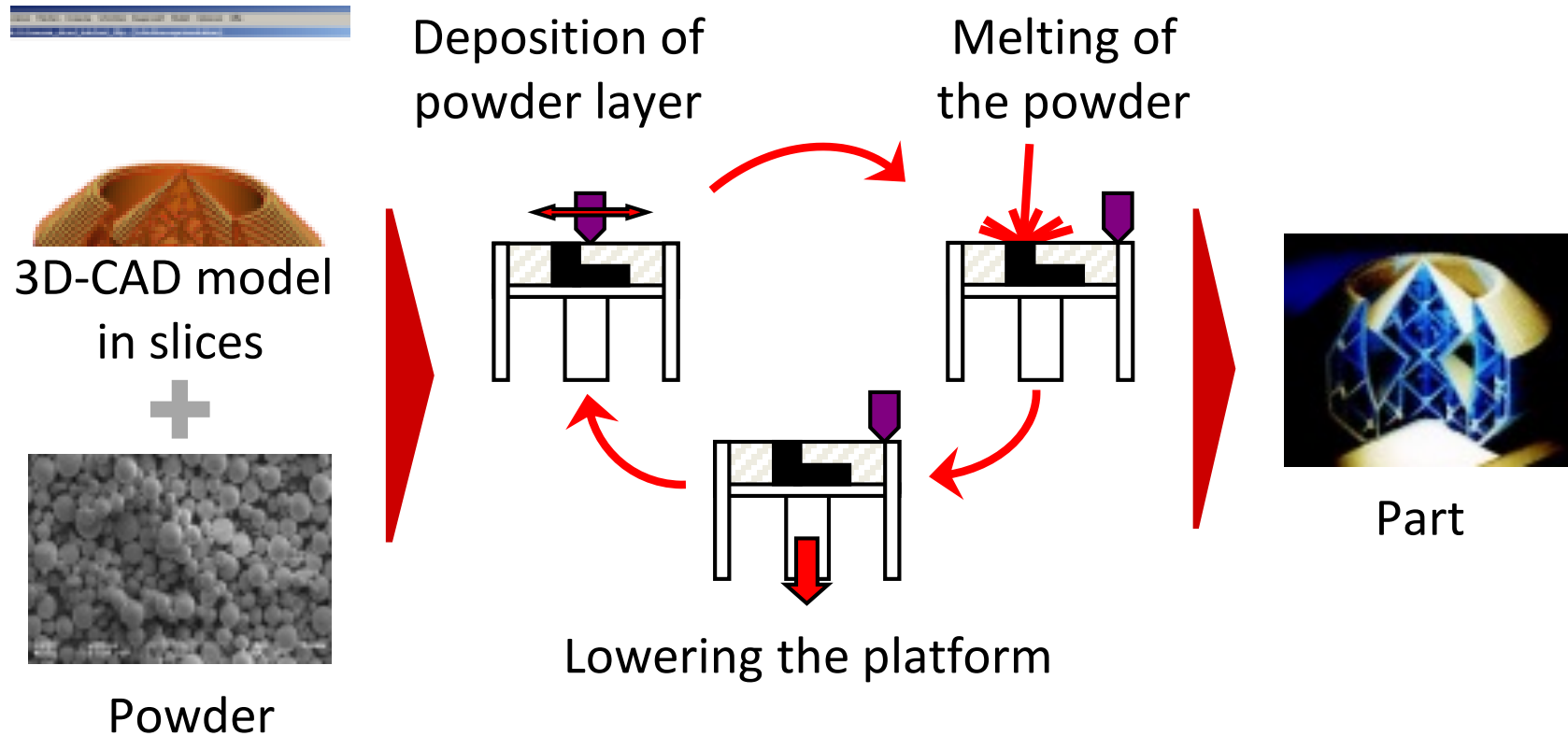
# Bringing digital mfg workshops / Fab Labs to the next level?

## —Technology landscape for 3D printing of metal parts

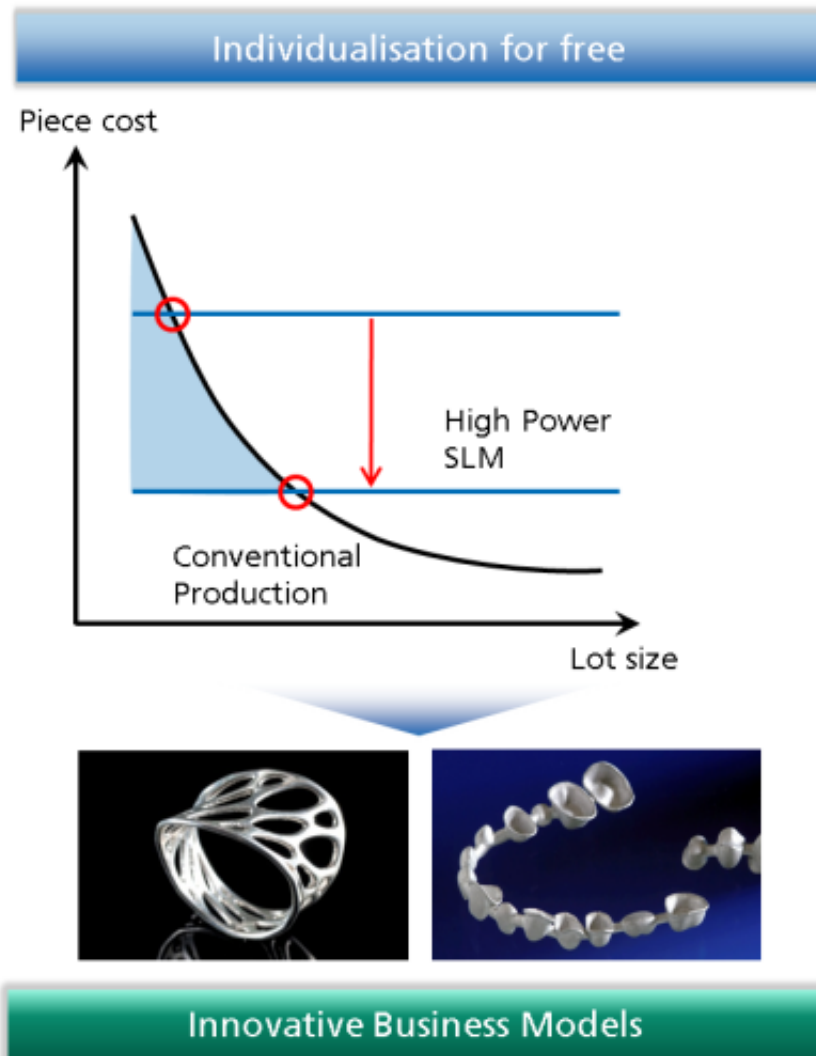
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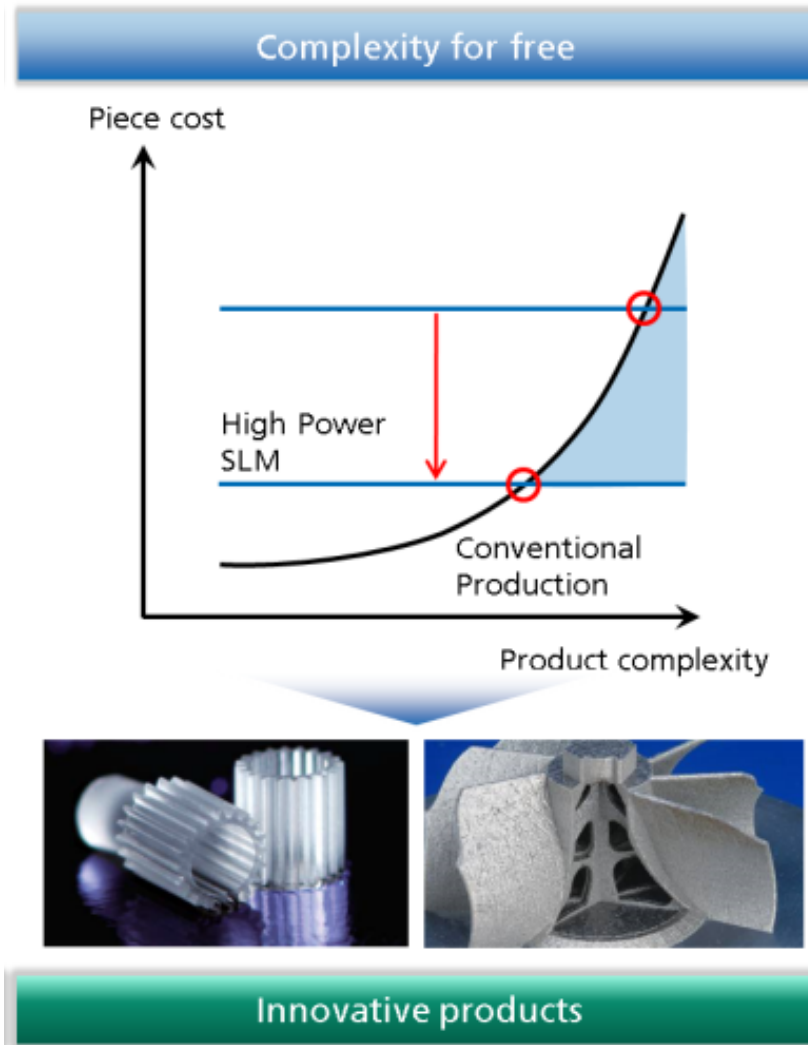
# Selective Laser Melting, a technology for dmf. Workshops / Fab Labs?



# Individualisation for free offers great opportunities for Fab Labs...



# Complexity for free is more a opportunity for more advanced users...





# Why is AM for metallic parts not used in FabLabs?

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- Main differences between plastic and metallic processes
  - Machine (Investment) Costs
  - Material costs
  - Process costs
  - Design rules / guidelines
  - Process environment
  - Process know-how
  - Safety

# Main drivers to boost the diffusion of AM for metallic parts...

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# Main hinds for AM for metallic parts are high costs and lack of know-how...

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- AM is beeing hyped as a promising technology
- AM for plastic parts are common in Digital Manufacturing Workshops and FabLabs
- Main reason for the diffusion of AM for metal parts are costs and know-how

# Fab Labs would be an ideal platform to foster exchange...

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- Productivity, Part quality and Material Range / Design as main critical success drivers for the application in FabLabs
- FabLabs could help spreading know-how in an interaction between process experts and “makers”