Who is Stephanie and how did she end up here?

So many questions bring me to FabLabCon today. I look forward to good conversations and exchange.
How did Stephanie end up here?

A WORLDWIDE TOUR

OF BUILDING COMMUNITY BY MAKING IDEAS REAL

Do you know these places? Want to know about them?
Air Liquide as a solution provider

... CONTRIBUTING TO MULTIPLE SECTORS

TECHNOLOGIES

EXPERTISE & COMPETENCIES

BUSINESS MODELS

SILANE
NITROGEN
OXYGEN
HELIUM
CARBON MONOXIDE
ARGON
CARBON DIOXIDE
HYDROGEN
ACETYLEN

GLASS
PHOTOVOLTAICS
STEELMAKING
H₂ MOBILITY
AUTOMOTIVE
HEALTH
EXPLORING & PETROCHEMICALS
FOOD
ELECTRONICS

... WITH A UNIQUE VANTAGE POINT
R&D opening new ways

R&D SOCIETAL FOCUS

ENERGY DEMAND

BIO-ECONOMY & ECO-DESIGN

HEALTH & WELLNESS

DIGITAL & DIRECT

LOCAL INNOVATION

THREE MAJOR TRENDS

INDUSTRIAL PRODUCTION & NATURAL RESOURCES

DEMOGRAPHY URBANIZATION

APPETITE FOR INNOVATION
internal *think* and *do tank*
corporate *garage*
*disruptive* innovation
*alternative* business models

Do you belong to a similar structure?
Developing frugal innovation

- Think Frugal, Be Flexible, Generate Breakthrough Growth

- Defining new offers for frugal users
  - New cylinders
  - New filling processes
  - New delivery modes
  - New business models...

- Doing more with less
  - Be inspired
  - Answering to new customer’s unmet needs
  - « Last kilometer » concept

(How) do you think this concept relates to FabLabs?
Prototyping ... rapidly!

- How do you encourage a mindset where TRYING is best?
- How do you get people active? How do you teach hard stuff?
- What are the best practices in documentation (and sharing)?
- How to address openness in companies, when IP is an issue?
Making ideas real (real quick, real cheap)

Makes alternative models possible.

How to share space and knowledge among different (types of) organizations?

What is the best way for us to serve the community?

From Navi Radjou presentation, 2013-03-21
Our next goal is to have a SPACE.

**Why?**
- Act on ideas shown here
- Interact with surrounding community
- Learn and teach

**For who?**
- AL R&D
- AL everyone else
- Academic partners
- Community partners

**Where?**
- Paris?
- R&D centers?
- Near operational sites?
- New geography?

What can we offer?

What is there to know about start-up, or scale-up?
I look forward to meeting y’all!

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TO IDENTIFY STEPHANIE:

Who are you? What are your stories here?